

VITA

JANET L. FULK<sup>1</sup>

**CONTACT INFORMATION**

School of Communication  
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**EDUCATION**

Ph.D., Administrative Sciences, The Ohio State University, 1978  
(minor: Public Administration)  
M.B.A., Business Administration, The Ohio State University, 1977  
B.A., English, Michigan State University, 1970

**ACADEMIC POSITIONS**

1995- present: Professor of Communication, Annenberg School for Communication and Journalism  
1998-present: Professor of Management and Organization, Marshall School of Business  
1979-present: Faculty Affiliate, Center for Effective Organizations  
2008-2020: Co-Director, Annenberg Networks Network  
2007-2010: Co-Director, Annenberg Program on Online Communities Research  
2003-2006: Director of Strategic Initiatives, Annenberg School for Communication  
1997: Visiting Scholar, Stanford University  
1995-1997: Associate Director, School of Communication, Annenberg School for Communication  
1983-1995: Associate Professor of Communication, Annenberg School for Communication  
1979-1983: Assistant Professor of Communication, Annenberg School for Communication  
1978-1979: Research Associate, Center for Effective Organizations  
1978: Visiting Lecturer in Organizational Sociology and Psychology, University of Aston Management Centre (Birmingham, England)  
1976-1978: Assistant Professor of Administrative Sciences, Kent State University  
1976-1978: Assistant Professor of Public Administration, Kent State University

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<sup>1</sup> Former name was Janet Schriesheim prior to 1981

## AWARDS AND HONORS

### Career Awards

#### *ELECTED FELLOW*

*Fellow*, International Communication Association, elected 2011. The International Communication Association's Fellows represent 3% of the membership. Each year new Fellows are elected by vote of current Fellows from a larger slate of candidates nominated by the membership as a whole; elected Fellows also must be approved by a majority vote of the International Communication Association's Board of Directors. The primary criterion for election is "distinguished scholarly contributions to the broad field of communication."

*Fellow*, The Academy of Management, elected 1997. The Academy of Management's *Fellows* represent 1.2% of the Academy's members. Each year between one and eight Fellows are elected by current Fellows from a larger slate prepared by a nominating committee of senior Fellows. The criterion for election to this highest academic honor is "significant contributions to the science and practice of management."

#### *PRIZES*

*Frederick Williams Prize for Contributions to the Study of Communication Technology*, Communication and Technology Division, International Communication Association, conferred 2016. The prize recognizes a career of outstanding scholarly works and cumulative achievements that have advanced the study of communication technology.

*Fredric M. Jablin Award for Outstanding Contributions to Organizational Communication*, Organizational Communication Division, International Communication Association, conferred 2015. This award is for cumulative impact of scholarship over a career.

*Lifetime Achievement Award*, Organizational Communication and Information Systems Division, Academy of Management, conferred 2012. This award is for a combination of scholarship and service to the discipline.

*Distinguished Service Award*, Academy of Management, conferred 2007. Selection for this major association-wide award is by the Career Achievement Awards Committee, a body appointed by the current President of the Academy of Management. Each year one scholar is selected based on the criterion of: "Over the course of a career:

- Enhancing a field of study
- Founding or creatively editing a scholarly journal
- Unusually effective service to a major professional institution"

*Distinguished Scholar in Organizational Communication and Information Systems*, Academy of Management, 2002. This major division-level award is presented to one or two scholars per year who have made important contributions to the field over the course of a career.

*Ascendant Scholar*, Western Academy of Management (a regional division of the Academy of Management), conferred 1986. This award is presented each year to 3-4 “exceptional scholars no more than seven years out of their doctoral program who have demonstrated outstanding achievements in research and teaching as well as the potential for future career success.”

### **Awards for Specific Publications and Papers**

#### **BOOK**

*Best Book Award*, Organizational Communication Division, National Communication Association, 1990. For: Fulk, J., & Steinfield, C. (Eds.) (1990). *Organizations and communication technology*. Thousand Oaks, CA: Sage.

#### **ARTICLES**

*Top Four Article Award*, *Management Communication Quarterly*, 2017. For: Weber, M., Fulk, J. & Monge, P. (2016). The emergence and evolution of social networking sites as an organizational form. *Management Communication Quarterly*, 30 (3), 305-332.

*Dennis Gouran Research Award* for best published article in Group Communication, National Communication Association, 2016. For: Neff, J., Fulk, J. & Yuan, Y.C. (2014). Not in the mood? Affective state and transactive communication. *Journal of Communication*, 64 (5), 785–998.

*Second Runner Up Prize for Best Published Article*, Organizational Communication and Information Systems Division, Academy of Management, 2014. For: Fulk & Yuan (2013). Location, motivation, and social capitalization via enterprise social networking. *Journal of Computer-Mediated Communication*, 19, 20-37.

*Dennis Gouran Research Award* for best published article in Group Communication, National Communication Association, 2009. For: Yuan, Y., Fulk, J., & Monge, P. (2007). Access to information in connective and communal transactive memories. *Communication Research*, 34, 1-25.

*Distinguished Article Award in Communication and Social Cognition*, National Communication Association, 2008. For: Yuan, Y., Fulk, J., & Monge, P. (2007). Access to information in connective and communal transactive memories. *Communication Research*, 34, 1-25.

*Best Research Article Award in Organizational Communication and Information Systems*, Academy of Management, 1993. For: Fulk, J. (1993). Social construction of communication technology. *Academy of Management Journal*, 36, 5, 921-950.

#### **CONFERENCE PAPERS**

*Best Paper*, Managerial and Organizational Cognition Division, Academy of Management. For: Yuan, Y., Monge, P., & Fulk, J. (2005) Social capital and transactive memory systems in work groups: A multilevel approach. *Best Paper Proceedings* of the 65<sup>th</sup>

Annual Meeting of the Academy of Management. Briarcliff Manor, NY: Academy of Management.

*Top Paper Awards*, International Communication Association, 2010, 1998, 1993, 1991, and 1985. Titles of winning papers are marked by asterisks in Refereed Papers section of this document.

*Top Paper Award*, National Communication Association, 2012. For Pade, C. & Fulk, J. Examining social exchange in transactive memory systems.

#### **BOOK CHAPTER**

Chapter in *Best Edited Book of 2016*, National Communication Association, Organizational Communication Division. Book: Treem, J. & Leonardi, P. Expertise, communication and organizing. Oxford: Oxford University press. Chapter: Fulk, J. Conceptualizing multilevel expertise. Pp. 251-270.

#### **Showcase/Long Term Impact Award**

Special session honoring the legacy of Fulk & Steinfield's, *Organizations and Communication Technology* (1990) on the 20<sup>th</sup> anniversary of its publication. National Communication Association, San Francisco, 2010.

#### **Mentoring and Teaching Awards**

*W. Charles Redding Dissertation Award Runner-up*, 2012. Dissertation supervisor for Jessica Gould Neff's dissertation entitled Examining Affect and Transactive Communicative Processes in Organizational Teams.

*Award for Excellence in Distance Education*, Purdue University, 2000 (with Noshir Contractor, Peter Monge, and Cynthia Stohl). This award was for development and implementation of a synchronous three-site class model supported by video- and computer-conferencing technology between University of Southern California, University of Illinois at Urban-Champaign, and Purdue University.

### **GRANTS AND CONTRACTS**

#### **External sources: National Science Foundation**

*CHS: Medium: Collaborative Research: Understanding online creative collaboration over multidimensional networks*, 2015-2018, \$1,200,000, Co-PI (joint with Northeastern University and Northwestern University).

REU (Research Experience for Undergraduates) grant (2016-2018), \$13,200, PI. This is a grant to engage undergraduates in research work associated with the grant *Understanding online creative collaboration over multidimensional networks*.

*Retaining organizational knowledge in connective and communal transactive memory systems*. 2008-2012, \$565,754, PI (joint with Cornell University); USC REU supplement \$5625

REU (Research Experience for Undergraduates) grant (2008-2011), \$5,625, PI. This is a grant to engage undergraduates in research work associated with the grant *Retaining organizational knowledge in connective and communal transactive memory systems*.

*Coevolution of knowledge networks and 21<sup>st</sup> century organizational forms: Computational modeling and empirical testing*. 1999-2003, \$1,500,000, Co-PI. (joint with Stanford University, Carnegie-Mellon University, and University of Illinois)

*Collective action in communication and information-based public goods: Interorganizational computer-supported collaborative work II*. 1996-1999, \$301,302, PI

*Collective action in communication and information-based public goods: Interorganizational computer-supported collaborative work I*. 1994-1996, \$103,604, PI

*Impact of teleconferencing on decision-making in organizations*. 1981, \$30,000, Co-PI.

#### **External Sources: Companies and Other Governments**

*Measuring the role of office setting on collaboration*. Steelcase, Inc., 1996, \$96,608, Co-PI

*History of the Hawthorne Police Department*. City of Hawthorne, 1996, \$9,753, Co-PI

*Improving communication at the Hawthorne Police Department*. City of Hawthorne, 1992, \$27,809, Co-PI

*Research review on mediated meetings*. 3M Meeting Management Institute, 1992, \$28,660, PI

*Communication via electronic mail in R & D organizations*. Center for Innovation Management Studies (joint funding from *National Science Foundation* and corporate sponsors), 1987, \$19,325, PI

*Investigating superior-subordinate communication*, Ohio Bell Telephone Company, 1979, \$10,000, Co-PI

*Investigating superior-subordinate communication and group processes*. Washington Industries, 1976, \$30,000, Senior Investigator

#### **Internal Sources (competitively selected), University Level**

*Interactive communication and computing for global virtual work communities II*. Annenberg Center for Communication, 1996, \$70,000, Co-PI

*Interactive communication and computing for global virtual work communities*. Annenberg Center for Communication, 1995, \$99,970, Co-PI

#### **Internal Sources (competitively selected), School Level**

*From Social Capital to Intellectual Capital: Communication Network Structure and Performance of Peer Production*. Dean's Big Data Research Fund, 2015-2016, PI \$2,220

*Global communication: Struggles and sustainability.* Annenberg School for Communication  
2003-2006, \$250,000, Co-PI

*Networks in the co-financing of feature films.* Annenberg School for Communication, 2001-  
2003, \$20,000, PI

*Managing professionals in organizations.* College of Administrative Sciences Research Board,  
The Ohio State University, 1978, \$3,500, Co-PI.

*Occupational and organizational socialization into professionalism.* College of Administrative  
Sciences Research Board, The Ohio State University, 1977, \$1,500, Co-PI

### **NATIONAL SCIENCE FOUNDATION ADVISORY PANELS**

*Cyber Human Systems Panel*, NSF headquarters. Member of 8-person panel convened to  
review and recommend funding decisions relative to 31 research proposals submitted to  
the Cyber Human Systems Program.

*Digital Government Panel*, NSF headquarters. Member of 8-person panel convened to review  
and recommend funding decisions relative to 80 research proposals submitted to the  
Digital Government special initiative.

*Special Advisory Committee*, Social and Economic Sciences Directorate. Member of an 6  
person interdisciplinary panel convened on two different occasions at NSF headquarters to  
advise on future directions for the Directorate.

*Decision, Risk and Management Science Panel*, NSF headquarters. Member of 8-person panel  
convened to review proposals submitted to this interdisciplinary division over a period of  
three years, two solicitations per year.

*NOTE: dates of panels withheld per NSF policy.*

### **PUBLICATIONS**

#### **Books**

Patton, G., Monge, P. & Fulk, J. (2000). *Policing Hawthorne*. South Pasadena, CA:  
Keystone Communications.

DeSanctis, G. & Fulk, J. (Eds.). (1999), *Shaping organizational form: Communication,  
connection, and community*. Thousand Oaks, CA: Sage.

\*Fulk, J., & Steinfield, C. (Eds.) (1990). *Organizations and communication technology*.  
Thousand Oaks, CA: Sage. \*Best Book Award in Organizational Communication,  
*National Communication Association*

#### **Special Issues of Journals**

Electronic communication and changing organizational forms. Special issue of *Organization Science*, 1995. Co-editor.

Theories of organizations and information technology. Special issue of *Communication Research*. 1987. Co-editor.

### **Handbook Section Editor**

*Communication and the Organization-Society Relationship* in L. Putnam and D. Mumby, (Eds.), *Handbook of Organizational Communication* (3<sup>rd</sup> ed., 2014). Sage Publications.

### **Refereed Articles**

Xu, Y., Fulk, J., & Monge, P. (2020). Ecological influences on network tie dissolution in the evolution of affiliation networks in the International Communication Association, 2009-2015. *Human Communication Research*. <https://doi.org/10.1093/hcr/hqaa009>

Yan, B., Jian, L., Ren, R., Fulk, J., Sidnam-Mauch, E., & Monge, P. (2020). The paradox of interaction: Communication network centralization, shared task experience, and the wisdom of crowds in online crowdsourcing communities. *Communication Research*, <https://doi.org/10.1177/0093650220915033>.

O'Brien, N., Pilny, A., Attouba, Y., Shumate, M., Fulk, J. & Monge, P. (2019). Interorganizational social capital: Examining structural holes, closure, and constrained choice models of civil society networks. *Nonprofit and Voluntary Sector Quarterly*, 48(6), 1229-1249.

Bighash, L., Oh, P., Fulk, J. & Monge, P. (2017). The value of questions in organizing: Reconceptualizing contributions to online public information goods. *Communication Theory*. DOI: 10.1111/comt.12123

Weber, M., Fulk, J. & Monge, P. (2016). The emergence and evolution of social networking sites as an organizational form. *Management Communication Quarterly*, 30(3), 305-332. doi: 10.1177/0893318916629547 (Top Four Article Award, *Management Communication Quarterly*)

Meng, J., Fulk, J. & Yuan, Y.C. (2015; online before print March 5, 2013). The roles and interplay of intragroup conflict and team emotion management on individual information seeking behaviors in team contexts: A cross-level analysis. *Communication Research*. doi:10.1177/0093650213476294

Margolin, D., Lee, S., Shen, C., Weber, M., Monge, P. & Fulk, J. (2015; online before print November 2012), Normative influences on network structure in the evolution of the Children's Rights NGO network, 1977-2004. *Communication Research*. doi:10.1177/0093650212463731

Neff, J., Fulk, J. & Yuan, Y.C. (2014). Not in the mood? Affective state and transactive

communication. *Journal of Communication*, 64 (5), 785–998. DOI: 10.1111/jcom.12109.

\*Fulk, J. & Yuan, Y.C. (2013). Location, motivation, and social capitalization: The use of enterprise social networking applications to support knowledge sharing in organizations. *Journal of Computer-Mediated Communication*, 19, 20–37. (2nd runner up prize for best published paper in 2013, Organizational Communication and Information Systems Division, Academy of Management)

Yuan, Y.C., Bazarova, N., Fulk, J. & Zhang, Z. (2013). Recognition of expertise and perceived influence in intercultural collaboration: A study of mixed American and Chinese groups. *Journal of Communication*, 63 (3), 476-497. DOI: 10.1111/jcom.12026.

McLaughlin, M., Nam, Y., Gould, J., Pade, C., Meeske, K., Ruccione, K. & Fulk, J. (2012). A videosharing social networking intervention for young adult cancer survivors. *Computers in Human Behavior*, 28, 631–641.

Song, H., Nam, Y. Gould, J. Sanders, M.S., McLaughlin, M., Fulk, J., Meeske, K. & Ruccione, K. (2012). Cancer survivor identity shared in a social media intervention. *Journal of Pediatric Oncology Nursing*, 29 (2), 80-91.

Wang, H., Chung, J., Park, N., McLaughlin, M. & Fulk, J. (2012). Understanding online community participation: A technology acceptance perspective. *Communication Research*, 39 (6), 781-801. DOI 10.1177/0093650211408593

Monge, P., Lee, S., Fulk, J. Weber, M., Shen, C., Schultz, C., Margolin, D., Gould, J. & Frank, L. (2011). Research methods for studying evolutionary and ecological processes in organizational communication. *Management Communication Quarterly*, 25 (2), 211-251.

Monge, P., Lee, S., Fulk, J., Frank, L., Margolin, D., Schultz, C., Shen, C. & Weber, M. (2011). Evolutionary and ecological models for organizational communication (pp. 26-34). In V. Miller, M. S. Poole, D. R. Seibold and Associates, *Advancing research in organizational communication through quantitative methodology*, *Management Communication Quarterly*, 25 (1), 4-58.

Chung, J., Park, N., Wang, H., Fulk, J. & McLaughlin, M. (2010). Age differences in perceptions of online community participation among non-users: An extension of the Technology Acceptance Model. *Computers in Human Behavior*, 26, 1674-1684.

Yuan, Y. C., Fulk, J., Monge, P., & Contractor, N. (2010). Expertise directory development, shared task-interdependence, and strength of communication network ties as multilevel predictors of expertise exchange in transactive memory work groups. *Communication Research*, 37, 20-47.

- Fulk, J. & Gould, J. (2009). Features and contexts in technology research: A modest proposal for research and reporting. *Journal of Computer-Mediated Communication*, 13 (3), 764-770.
- Stephens, K., Fulk, J., & Monge, P. (2009). Constrained choices in alliance formations: Cupids and organizational marriages. *Human Relations*, 64 (4). 501-536.
- \*Yuan, Y., Fulk, J., & Monge, P. (2007). Access to information in connective and communal transactive memories. *Communication Research*, 34, 1-25. Winner of 2009 Dennis Gouran Research Award in Group Communication and 2008 Distinguished Article Award in Communication and Social Cognition, National Communication Association.
- Shumate, M., Fulk, J. & Monge, P. (2005). Predictors of the HIV/AIDS INGO network over time. *Human Communication Research*, 31, 482-510.
- Yuan, Y., Fulk, J. Shumate, M., Monge, P., Bryant, A. & Matsaganis, M. (2005). Individual participation in organizational information commons: The impact of team level social influence and technology-specific competence. *Human Communication Research*, 31, 212-240.
- Fulk, J., Heino, R., Flanagan, A., Monge, P. & Bar, F. (2004). A test of the individual action model for organizational information commons. *Organization Science*, 15 (5), 569-586.
- Shumate, M. & Fulk, J. (2004). Boundaries and role conflict when work and family are colocated: A communication network and symbolic interaction approach. *Human Relations*, 57 (1), 55-74.
- Kalman, M., Monge, P. Fulk, J. & Heino, R. (2002). Motivations to resolve communication dilemmas in database-mediated collaboration. *Communication Research*, 2, 125-154.
- Flanagan, A., Monge, P. & Fulk, J. (2001). The value of formative investment in organizational federations. *Human Communication Research*, 27, 69-93.
- Fulk, J. (2001). Global organizational networks: Emergence and future prospects. *Human Relations*, 54 (1), 91-99.
- Monge, P., Fulk, J., Parnassa, C., Flanagan, A., Rumsey, S., & Kalman, M. (2000) Cooperative interagency approaches to the illegal drug problem. *International Journal of Police Science and Management*, 2 (3), 229-241.
- Monge, P., Fulk, J., Kalman, M., Flanagan, A., Parnassa, C. & Rumsey, S. (1998). Production of collective action in alliance-based interorganizational communication and information systems. *Organization Science*, 9, 411-433.

- Fulk, J., Flanagin, A., Kalman, M., Monge, P. & Ryan, T. (1996). Connective and communal public goods in interactive communication systems. *Communication Theory*, 6, 60-87.
- Boyd, B. & Fulk, J. (1996). Executive scanning and perceived uncertainty: A multidimensional model. *Journal of Management*, 22, 1-21.
- Fulk, J., & DeSanctis, G. (1995). Electronic communication and changing organizational forms. *Organization Science*, 6, 337-349.
- Fulk, J., Schmitz, J., & Ryu, D. (1995). Cognitive elements in the social construction of communication technology. *Management Communication Quarterly*, 8, 259-288.
- \*Fulk, J. (1993). Social construction of communication technology. *Academy of Management Journal*, 36 (5), 921-950. \*Best Research Article Award in Organizational Communication and Information Systems, Academy of Management.
- Fulk, J., & Boyd, B. (1991). Emerging theories of communication in organizations. *Yearly Review of the Journal of Management*, 17, 407-446.
- Schmitz, J., & Fulk, J. (1991). Organizational colleagues, information richness, and electronic mail: A test of the social Influence model of technology use. *Communication Research*, 18, 487-523.
- Fulk, J., Von Glinow, M.A., & Rogers, E.M. (1988). Managing change through communication technologies in third world countries. *Journal of Change Management*, 1, 21-37.
- Fulk, J., Steinfield, C.W., Schmitz, J., & Power, J.G. (1987). A social information processing model of media use in organizations. *Communication Research*, 14, 529-552.
- Steinfield, C.W., & Fulk, J. (1987). On the role of theory in research on information technologies in organizations. *Communication Research*, 14, 479-490.
- Fulk, J., Monge, P., Contractor, N. & Singhal, A. (1986). Cultural assumptions that influence implementation of communication technologies. *Vikalpa*, 11, 287-299.
- Fulk, J., Brief, A.P., & Barr, S.H. (1985). Trust in supervisor and perceived fairness and accuracy of performance evaluations. *Journal of Business Research*, 13, 301-313.
- Fulk, J., & Dutton, W. (1984). Videoconferencing as an organizational information system: Assessing the role of electronic meetings. *Systems, Objectives, Solutions*, 4, 105-118.
- Child, J., & Fulk, J. (1982). Maintenance of occupational control: The case of professions. *Work and Occupations*, 1982, 7, 1-30.  
Reprinted in: *Theory and Practice in Educational Administration*, Deakin University, 1983.

- Dutton, W.H., Fulk, J., & Steinfield, C. (1982). The utilization of videoconferencing. *Telecommunications Policy*, 6, 164-178.
- Fulk, J., & Wendler, E.R. (1982). Dimensionality of leader-subordinate interactions: A Path-Goal investigation. *Organizational Behavior and Human Performance*, 30, 241-264.
- Schriesheim [Fulk], J. (1980). The social context of leader-subordinate relations: An investigation of the effects of group cohesiveness. *Journal of Applied Psychology*, 65, 183-194.
- Schriesheim [Fulk], J. & Schriesheim, C.A. (1980). A test of the path-goal theory of leadership and some suggested directions for future research. *Personnel Psychology*, 33, 349-370.
- Schriesheim, C.A., Kinicki, A.J., & Schriesheim [Fulk], J. (1979). The effect of leniency on leader behavior descriptions. *Organizational Behavior and Human Performance*, 23, 1-29.
- Schriesheim, C.A., & Schriesheim [Fulk], J. (1978). The invariance of anchor points obtained by magnitude estimation and pair-comparison treatment of complete ranks scaling procedures: An empirical comparison and implications for validity of measurement. *Educational and Psychological Measurement*, 38, 977-983.
- Kerr, S., Von Glinow, M.A., & Schriesheim [Fulk], J. (1977). Issues in the study of professionals in organizations: The case of scientists and engineers. *Organizational Behavior and Human Performance*, 18, 329-345.
- Kerr, S., & Schriesheim [Fulk], J. (1974). Let the situation determine your leadership style. *Hospital Financial Management (Education Emphasis Issue)*, 4 (1), 52-56.
- Schriesheim, C.A., & Schriesheim [Fulk], J. (1974). Development and empirical verification of new response categories to increase the validity of multiple response alternative questionnaires. *Educational and Psychological Measurement*, 34, 877-884.
- Schriesheim [Fulk], J. & Schriesheim, C.A. (1974). The effectiveness of business games in management training. *Training and Development Journal*, 28 (5), 14-17.

### **Book Chapters**

- Fulk, J. & Yuan, C. (2017). Social construction of communication technology. In C. Scott & L. Lewis (Eds), *International Encyclopedia of Organizational Communication*. Hoboken, NJ: Wiley.
- Fulk, J. (2016). Conceptualizing multilevel expertise. In J. Treem & P. Leonardi (Eds.), *Communication and expertise: Constituting organizational experts in the information*

*age* (pp. 251-270). Oxford, England: Oxford University Press.

- Fulk, J. (2014). Communication and the organization-society relationship. In L. Putnam and D. Mumby, (Eds.), *Handbook of Organizational Communication* (3rd. ed.) pp. 389-394. Sage Publications.
- Fulk, J. & Yuan, Y. (2012). Connecting distributed organizational knowledge through enterprise social networking. In M. Marchiori (Ed.), *Social networks, communication, organizations*. Sao Paulo, Brazil: Difusao.
- Fulk, J. (2007). Competitive advantage through co-evolution of technology and organization. In C. Storz & A. Moerke (Eds.), *Institutions and learning in new industries* (pp. 256-269). Oxon, United Kingdom: RoutledgeCurzon.
- Fulk, J., Monge, P. & Hollingshead, A. (2005). Knowledge resource sharing in dispersed multinational teams: Three theoretical lenses. In D. Shapiro, M.A. Von Glinow & J. Cheng (Eds.), *Managing multinational teams: Global perspectives* (pp. 155-188). Amsterdam: Elsevier.
- Fulk, J. & McGrath, J. (2005). Touchstones. In M.S. Poole & A.B. Hollingshead. (Eds.), *Theories of small groups: An interdisciplinary perspective* (pp. 397-425). Thousand Oaks, CA: Sage Publications.
- Hollingshead, A., Fulk, J. & Monge, P. (2002). Applying the theories of transactive memory and public goods to intranets and knowledge management in organizations. In P. Hinds & S. Kiesler (Eds.), *Distributed work: New research on working across distance using technology* (pp. 335-355). Cambridge, MA: MIT press.
- Fulk, J. & Collins-Jarvis, L. (2000). Wired meetings: Technological mediation of organizational gatherings. In F. Jablin & L. Putnam (Eds.), *New handbook of organizational communication* (pp. 624-663). Newbury Park: Sage.
- Fulk, J. & DeSanctis, G. (1999). Articulation of communication technology and organizational form. In DeSanctis, G. & Fulk, J., *Shaping organizational form: Communication, connection, and community* (pp. 5-31). Newbury Park, CA: Sage.
- Monge, P. & Fulk, J. (1999). Communication technology for global network organizations. In DeSanctis, G. & Fulk, J., *Shaping organizational form: Communication, connection, and community* (pp.71-100). Newbury Park, CA: Sage.
- Monge, P., Fulk, J., Parnassa, C., Flanagin, A., Rumsey, S. & Kalman, M. (1996). Cooperative interagency approaches to the illegal drug problem. In M. Pagon (Ed.), *Policing in Central and Eastern Europe: Comparing firsthand knowledge with experience from the West*. (pp. 279-298). Ljubljana, Slovenia: College of Police and Security Studies.

- Horvath, A. & Fulk, J. (1994). Information technology and the prospects for organizational transformation. In B. Kovacic (Ed.), *Organizational communication: New perspectives* (pp. 117-141). Albany, NY: SUNY Press.
- Fulk, J., Schmitz, J., & Schwarz, D. (1992). The dynamics of context-behavior interactions in computer-mediated communication. In M. Lea (Ed.), *Contexts of computer-mediated communication* (pp. 7-29). London: Harvester-Wheatsheaf.
- Fulk, J., Schmitz, J. & Steinfeld, C., (1990). A social influence model of technology use. In J. Fulk & C. Steinfield (Eds), *Organizations and communication technology* (pp. 117-140). Newbury Park, CA: Sage.
- Steinfeld, C.W., & Fulk, J. (1990). The theory imperative. In J. Fulk and C. Steinfield (Eds.), *Organizations and communication technology* (pp. 13-25). Newbury Park, CA: Sage.
- Fulk, J., & Mani, S. (1985). Distortion of communication in hierarchical relationships. In M. McLaughlin (Ed.), *Communication Yearbook 9* (pp. 483-510). Newbury Park, CA: Sage.
- Fulk, J., & Cummings, T.G. (1984). Refocusing leadership: A modest proposal. In J. G. Hunt, D. M. Hosking, C. A. Schriesheim, and R. Stewart (Eds.), *Leaders and managers: International perspectives on managerial behavior and leadership* (pp. 63-81). New York: Pergamon.
- Schriesheim[Fulk], J., Von Glinow, M.A., & Kerr, S. (1977). Professionals in bureaucracies: A structural alternative. In P. Nystrom and W. Starbuck (Eds.), *Prescriptive models of organizations*. North- Holland/TIMS Studies in Management Sciences, 5. Amsterdam, The Netherlands: North-Holland Publishing Company.

### **Refereed Proceedings**

- Fulk, J., & Yuan, Y. C. (2009). Managing organizational knowledge via connective and communal transactive memory. Proceedings, 2009. *International Conference on Administrative Development: Towards Excellence in Public Sector Performance*. Riyadh, Kingdom of Saudi Arabia. November, 2009.
- Yuan, Y., Monge, P. & Fulk, J. (2005) Social capital and transactive memory systems in work groups: A multilevel approach. In K. M. Weaver (Ed.), *Best Papers Proceedings of the 65th Annual Meeting of the Academy of Management (C1-C6)*. Briarcliff Manor, NY: Academy of Management. ISSN 1543-8643.
- Fulk, J. & DeSanctis, G. (1998). Communication systems and emerging organizational forms. In, *Open and informed organizations: Proceedings of the Opening Conference of the Amsterdam School of Communications Research*. Amsterdam: ASCOR.

- Ding, Z., Fulk, J., & Rogers, E.M. (1987). Personal communication networks and cultural obedience in post-Mao China. *Proceedings of Pan-Pacific Conference: A Business, Economic, & Technological Exchange*.
- Fulk, J., & Wendler, E.R. (1983). Multivariate analysis of task structure contingencies on patterns of superior-subordinate relations. *Academy of Management Proceedings*.
- Dutton, W., Fulk, J., & Steinfield, C.W. (1982). The utilization of videoconferencing: A preliminary report. *Proceedings of the 6th International Teleconferencing and Interactive Media Conference*.
- Brief, A., Fulk, J., & Barr, S.H. (1981). Correlates of perceived accuracy of performance. *Academy of Management Proceedings* (pp. 156-160).
- Komsky, S.H., & Fulk, J. (1981). A multi-role approach to perceptions of message distortion. *Academy of Management Proceedings*.
- Schriesheim, C.W., & Schriesheim [Fulk], J. (1981). Subordinate self-perceptions of performance as a moderator of the effects of directive leadership. *Academy of Management Proceedings* (pp. 146-150).
- Schriesheim [Fulk], J., Denisi, A., & Schriesheim, C.W. (1981). Decision style as a potential moderator in organizational behavior. *Proceedings of the American Institute for Decision Sciences Conference*.
- Schriesheim [Fulk], J., Von Glinow, M.A., & Schriesheim, C.W. (1979). The impact of job design variables on affective, motivational, and behavioral variables in a public sector organization. *Academy of Management Proceedings* (pp. 353-356).
- Child, J., & Schriesheim [Fulk], J. (1978). Professional associations - A challenge for organizational theory. *Academy of Management Proceedings*.
- Schriesheim, C.W., Kinicki, A., & Schriesheim [Fulk], J. (1978). Development and validation of a scale to measure leniency in leader behavior descriptions. *Proceedings of the Eastern Academy of Management*.
- Schriesheim [Fulk], J. & Schriesheim, C.W. (1976). A test of path goal theory of leadership across multiple occupational levels in a large public utility. *Proceedings of the Eastern Academy of Management*.
- Behling, O., Schriesheim, C.W., & Schriesheim [Fulk], J. (1975). Hay and Gray's Phases of social responsibility: An empirical assessment. *Academy of Management Proceedings*.
- Campagna, A., & Schriesheim [Fulk], J. (1975). OSHA and the public employee: Coverage, data collection, and program evaluation. *Academy of Management Proceedings*.

- Kerr, S., Schriesheim [Fulk], J. & Von Glinow, M.A. (1975). Value and attitudinal characteristics of engineering and scientific personnel. *Proceedings of the Midwest Academy of Management*.
- Schriesheim [Fulk], J., Von Glinow, M.A., & Kerr, S. (1975). The dual hierarchy: A review of the evidence and theoretical alternative. *Proceedings of the Eastern Academy of Management*.
- Yaney, J., Schriesheim, C.W., & Schriesheim [Fulk], J. (1975). Organizational and instrumental linkages to explain management education behavior. *Proceedings of the American Institute for Decision Sciences Conference*.
- Schriesheim, C.W., & Schriesheim [Fulk], J. (1974). Divergence of practitioner opinion and empirical evidence: The case of business simulation games. *Academy of Management Proceedings*.

### **Refereed Conference Papers and Refereed Presentations**

- Lu, L. & Fulk, J. (2017). Exploring crowdfunding projects' success through social embeddedness and knowledge exchange process. Presented to Academy of Management Conference, August. Abstract appeared in Academy of Management Proceedings, January 2017, DOI: 10.5465/AMBPP.2017.15917abstract
- Wang, R., Lu, L. & Fulk, J. (2017). From crowdfunding to open collaboration: Community building through the use of open access licenses on Kickstarter . Presentation National Communication Association, Dallas, TX.
- Fulk, J. & Yuan, C.Y. (2016). A historical and ensemble view of theories of the material-social interplay in organizational communication. Presentation to European Group on Organisation Studies, Naples, Italy, July.
- Wang, R., Lu, L. & Fulk, J. (2016). From crowdfunding to co-production: Community building towards collective action on Kickstarter. Presentation to International Network for Social Network Analysis, Newport Beach, CA, April.
- Fulk, J. (2016). Conceptualizing multilevel expertise. Presentation to Organizational Communication Traditions, Transitions, and Transformations Conference, Austin, Texas, February.
- Bighash, L., Oh, P., Fulk, J. & Monge, P. (2015). The creation of information goods in online knowledge-sharing communities. Paper presented to International Communication Association, Puerto Rico, May.
- O'Brien, N., Pilny, A., Attouba, Y., Shumate, M., Monge, P. & Fulk, J. (2015). Interorganizational social capital: Examining structural holes, closure, and constrained

choice models of civil society networks. Paper presented to International Communication Association, Puerto Rico, May.

Pade, C. & Fulk, J. (2014). I'll upload if you upload: Social exchange in communal transactive memory systems. Paper presented to International Communication Association, Seattle, May.

Neff, J.G., Fulk, J. & Yuan, Y.C. (2013). Not in the mood? Affective state and transactive communication. Paper presented to International Communication Association, London, England, June.

\*Pade, C.S. & Fulk, J. (2012). Examining social exchange in transactive memory systems. Paper presented at National Communication Association Conference, Orlando, Florida, November.

Weber, M., Fulk, J. & Monge, P. (2012). The emergence and evolution of social networking sites as an organizational form. Presented to UC-ICA 2012 Conferencia Regional, Santiago, Chile, October.

Heiss, B. M., Monge, P., & Fulk, J. (2012). Wolves in sheep's clothing: Predatory mimicry as an evolutionary strategy for organizational populations. Paper presented to 28th EGOS Colloquium, the annual meeting of the European Group for Organizational Studies, Helsinki, Finland, July.

Yuan, Y.C., Barazova, N. Zhang, Z. & Fulk, J. (2012). Recognition of expertise and perceived influence in intercultural group collaboration: A study of mixed American and Chinese intercultural groups. Paper presented to International Communication Association Conference, Phoenix, Arizona, May.

Heiss, B., Monge, P. & Fulk, J. (2012). Predatory mimicry in the crisis pregnancy center movement: Ambiguous form communication as an evolutionary strategy. Paper presented to International Communication Association Conference, Phoenix, Arizona, May.

Yuan, Y. & Fulk, J. (2012). The adoption and usage of social networking tools to support knowledge sharing in contemporary organizations. Paper presented to Organization Science Winter Conference XVIII, Steamboat Springs, Colorado, February.

Resnick-West, S., Noyes, A. & Fulk, J. (2012). Invisible Children: A case of social media at the core. Substantially revised version of 2011 paper presented to Organization Science Winter Conference XVIII, Steamboat Springs, Colorado, February.

Song, H., Nam, Y., Gould, J., Sanders, S., McLaughlin, M., Fulk, J., Weber, M. & Katz, V. (2011). Cancer survivor identity shared in a social media intervention and its psychosocial effects for young adult survivors of childhood cancer. Paper presented to American Public Health Association Conference, Washington, D.C., October.

- Resnick-West, S., Noyes, A. & Fulk, J. (2011). Invisible Children: A case of social media at the core. Presented to "Organizations and Social Network Sites" workshop, International Conference on Communities and Technologies, Brisbane, Australia, June.
- \*Margolin, D., Shen, C., Lee, S., Weber, M., Monge, P., & Fulk, J. (2010). The multilevel impact of aging: Age, evolution, and phase change in the Child Rights NGO network. Paper presented to International Communication Association, Singapore, June. \*Top Paper Award in Organizational Communication.
- McLaughlin, M., Gould, J., Nam, Y., Sanders, S., Qi, E., Meeske, K., Ruccione, K., Weber, M., Schultz, C., Xiong, L., Fulk, J., Katz, J., & Song, H. (2010). A mobile social networking approach to a cancer survivorship intervention for young adults. Paper for the International Psycho-Oncology Society World Congress, Québec, QC, Canada, May.
- Wang, H., Chung, J., Park, N., McLaughlin, M. & Fulk, J. (2009). A technology acceptance model of online community participation. Paper presented to National Communication Association, Chicago, Illinois, November.
- Weber, M., Fulk, J. & Monge, P. (2009). Emergence of social networking sites as a legitimate organizational form. Paper presented to National Communication Association, Chicago, Illinois, November.
- Catlett, C., Contractor, N., Foster, I., Fulk, J., Monge, P., Poole, M.S. & Scullin, W. (2009). Virtual organizations and the next-generation Internet in action: A multidisciplinary dialogue among computer scientists and communication researchers. Panel presentation for National Communication Association, Chicago, Illinois, November.
- Yuan, Y., Fulk, J., Monge, P. & Contractor, N. (2008). Motivation to cooperate in transactive memory systems: The role of communication ties and task interdependence. Paper presented to International Communication Association, Montreal, Canada, May.
- Weber, M., Fulk, J. & Monge, P. (2008). The evolution of online communities: A structural perspective. Panel presentation for International Communication Association, Montreal, Canada, May.
- Shen, C. & Fulk, J. (2008). Ecological dynamics of online communities. Panel presentation for International Communication Association, Montreal, Canada, May.
- Fulk, J., Heiss, B., Lu, J. & Margolin, D. (2008). Networked organizational identities in social movements. Presented to International Network for Social Network Analysis, San Diego, California, January.
- Fulk, J. (2008). Commentator on Position Papers. The Alta Organizational Communication Conference Revisited. Alta, Utah, July.

- Gould, J.G. & Fulk, J. (2007). Online communities: Understanding organizational processes. Paper presented to International Communication Association, San Francisco, California, May.
- Fulk, J. & Stephens, K.J. (2007). NGO networks in the global sphere. Paper presented to International Communication Association, San Francisco, California, May.
- Monge, P., Fulk, J., Margolin, D., Heiss, B., Lee, S., Stephens, K. & Weber, M. (2007). The structural evolution of organizational communities: How variation, selection, and retention processes operate in NGO networks. Presented to International Network for Social Network Analysis, Corfu, Greece, May.
- Fulk, J. (2007). The past, present and future on human communication and technology. Refereed panel presentation in session on "Conversations with Leading Scholars". Presented to National Communication Association, Chicago, Illinois, November.
- Fulk, J. (2007). Adaptive Structuration Theory and online communities. Invited presentation to National Communication Association, session honoring M. Scott Poole, Chicago, Illinois, November.
- Fulk, J. (2006). Global NGOs: Challenges and opportunities in a networked world. Panel presentation to Academy of International Business. Beijing, China, August.
- Stevens, K., Fulk, J. & Monge, P. (2006). Cupid alliance formation between unembedded firms. Presented to International Network for Social Network Analysis, Vancouver, Canada, May.
- Yuan, Y., Fulk, J. & Monge, P. (2006). Expanding the individual level components of group transactive memory systems. Paper presented to International Communication Association, Dresden, Germany, June.
- Yuan, Y., Fulk, J. & Monge, P. (2006). Understanding work groups through multilevel analysis. Paper presented to International Communication Association, Dresden, Germany, June.
- Fulk, J., Monge, P. & Hollingshead, A. (2005). Knowledge resource sharing in multinational teams: Three theoretical lenses. Presented to National Communication Association, San Antonio, Texas, November.
- \*Yuan, Y., Monge, P., & Fulk, J. (2005) Social capital and transactive memory systems in work groups: A multilevel approach. Presented to Academy of Management, Honolulu, Hawaii, August. \*Best paper of Managerial and Organizational Cognition Division.
- Fulk, J. (2005). Touchstones: Interdisciplinary perspectives. Presented to Academy of Management, Honolulu, Hawaii, August.

- Fulk, J. (2005). Sharing and withholding information to a collective knowledge commons: A public goods perspective. Paper presented to International Communication Association, New York, May.
- Fulk, J. (2005). Communication and information systems functionalities as collective action: Reflections on a decade of theory and research. Paper presented to International Communication Association, New York, May.
- Yuan, Y., Fulk, J. & Monge, P. (2005). A review and critique of the transactive memory theory of group information processing. Paper presented to International Communication Association, New York, May.
- Shumate, M., Bryant, J.A., Fulk, J., Matsaganis, M., Monge, P. & Yuan, Y. (2004). Task assignment in transactive memory. Paper presented to National Communication Association, Chicago, Illinois, November.
- Fulk, J., Monge, P. & Hollingshead, A. (2004). Knowledge resource sharing in multinational teams: Three blended lenses. Presented to Multinational Teams Conference, College Park, Maryland, May.
- Fulk, J. & McGrath, J. (2004). Touchstones. Paper presented to International Communication Association, New Orleans, May.
- Yuan, Y., Fulk, J., Shumate, M., Monge, P., Bryant, A. & Matsaganis, M. (2004). Individual participation in organizational information commons: The impact of team level social influence and intranet competency. Paper presented to International Communication Association, New Orleans, May.
- Monge, P.R., Fulk, J., & Contractor, N. (2003). Knowledge networks and distributed intelligence. Presented to Academy of Management, Seattle, Washington, August.
- Fulk, J., & Monge, P. (2003). Multi-instructor, multi-environment distance learning: Global academic networks. Presented to Conference on International Business, Learning, and Technology, Center for International Business, Education and Research, Florida International University, Miami, May.
- Fulk, J. (2003). Integrating the theoretical and the practical: The KDI story. Presented to International Communication Association, San Deigo, May.
- Fulk, J. (2003). Networks of coevolving groups, organizations, populations and ommunities: Analysis and challenges. Presented to International Communication Association, San Diego, May.
- Gardini, F. & Fulk, J. (2003). Coevolution of multidimensional networks in film production. Paper presented to International Network for Social Network Analysis, Cancun, Mexico, May.

- Fulk, J. (2003) Communication and information technologies for competitive advantage. Paper presented to German Institute for Japanese Studies conference on Information and Communication Technologies in Japan, Germany and the U.S.: Institutional Framework, Competitiveness and Learning Processes. Tokyo, Japan, October.
- Xu, Y., Fulk, J., Hollingshead, A. & Levitt, R. (2002) Knowledge resource sharing as collective action: Integrating public goods theory and transactive memory. Paper presented to Academy of Management, Denver, Colorado, August.
- Fulk, J., Heino, R., Flanagan, A., Monge, P., Kim, K. & Lin, W. (2001). Intranet functionality as collective action. Paper presented to Academy of Management. Washington, D.C., August. (Major revision of ICA paper below.)
- Hollingshead, A.H., Fulk, J., & Monge, P.R. (2001) Fostering intranet knowledge-sharing: An integration of Transactive Memory and Public Goods Approaches. Paper presented to Academy of Management, Washington, D.C., August. (Major revision of NSF conference paper below.)
- Fulk, J., Heino, R., Monge, P., Kim, K.J. & Lin, W. (2000). Intranet functionality as collective action. Paper presented to International Communication Association, Acapulco, Mexico, June.
- Kalman, M., Monge, P., Fulk, J. & Heino, R. (2000). Overcoming communication dilemmas in database-mediated collaboration: The roles of commitment, connective efficacy and information self-efficacy. Paper presented to International Communication Association, Acapulco, June.
- Hollingshead, A. B., Fulk, J., & Monge, P. (2000). Fostering intranet knowledge-sharing: An integration of Transactive Memory and Public Goods Approaches. National Science Foundation Conference on Distributed Work. Monterey, California, May.
- Fulk, J. & Monge, P. (1999). Intranets and organizational change. Presented to International Communication Association, San Francisco, May.
- Kalman, M., Monge, P. & Fulk, J. (1999). A motivational model for resolving social dilemmas in discretionary databases. Paper presented to Academy of Management, Chicago, Illinois, August.
- Rumsey, S., Fulk, J. & Monge, P. (1998). Communication network models for the development and management of interorganizational alliance processes. Paper presented to National Communication Association, New York, November.
- Fulk, J. & Contractor, N. (1998). Organizational communication technology: Lessons learned and new visions. Presented to National Communication Association, New York, November.

- Fulk, J. & Collins-Jarvis, L. (1998). Wired meetings: Technological mediation of organizational gatherings. Paper presented to Academy of Management, San Diego, California, August.
- \*Fulk, J. & DeSanctis, J. (1998). Communication systems and emerging organizational forms. Paper presented to International Communication Association, Jerusalem, Israel, July.  
\*Top paper award
- Monge, P.R., & Fulk, J. (1998). Communication technology for global network organizations. Presented to ICA/NCA Joint Conference on Organizational Communication. Rome, Italy, June.
- Monge, P., Fulk, J., Kalman, M., Flanagan, A., Parnassa, C. & Rumsey, S. (1998). Organizational communication and information systems as public goods: Propositions on communication and collaboration. Paper presented to International Communication Association, Jerusalem, Israel, July. (Major revision of *Organization Science* conference paper below.)
- Rumsey, S., Fulk, J., & Monge, P. (1998). Communication network models for the development and management of interorganizational alliance processes. National Communication Association, New York City, New York.
- Monge, P., Fulk, J., Kalman, M., Flanagan, A., Parnassa, C. & Rumsey, S. (1997). Organizational communication and information systems as public goods: Propositions on communication and collaboration. Paper presented to *Organization Science* Conference on Partnerships and Strategic Alliances, INSEAD (Institut Européen d'Administration des Affaires; European Institute for Business Administration), Fontainebleau, France, April.
- Flanagan, A., Monge, P. & Fulk, J. (1997). The effects of formative interorganizational relationships on subsequent interaction. Paper presented to International Communication Association, Montreal, Canada, May.
- Contractor, N., Monge, P., Rumsey, S. & Fulk, J. (1997). Network evolution of a virtual organization. Presented to International Network for Social Network Analysis. San Diego, California, April.
- Monge, P., Fulk, J., Parnassa, C., Flanagan, A., Rumsey, S. & Kalman, M. (1996). Cooperative interagency approaches to the illegal drug problem. Paper presented to conference on Policing in Central and Eastern Europe, University of Ljubljana, Slovenia, November.
- Fulk, J. & Collins-Jarvis, L.(1996). Mediated meeting technologies as uncertainty reduction tools: A comprehensive review of theory and research. Paper presented to International Communication Association, Chicago, Illinois, May.

- Monge, P., Fulk, J., Kalman, M., Flanagan, A., Parnassa, C. & Rumsey, S. (1996). Organizational communication and information systems as public goods: Propositions on communication and collaboration. Paper presented to International Communication Association, Chicago, Illinois, May.
- Boyd, B. & Fulk, J. (1995). Chief executive scanning and environmental uncertainty. Paper presented to Strategic Management Society, Mexico City, Mexico.
- Monge, P.R. & Fulk, J. (1995). Communication technology for global network organizations. Paper presented to International Communication Association, Albuquerque, New Mexico, May
- Fulk, J., Flanagan, A., Kalman, M., Ryan, T. & Monge, P. (1994). Connective and communal goods in communication and information systems. Paper presented to International Communication Association, Sydney, Australia, June.
- \*Fulk, J. (1993) Social influence and communication technology: Social network and workgroup sources. Paper presented to International Communication Association, May.  
\*Top paper award.
- Fulk, J., & Schmitz, J. (1993). Network sources of social influence on communication technology use. Paper presented to International Network for Social Network Analysis, Tampa, Florida, February.
- Fulk, J., Schmitz, J., & Schwarz, D. (May, 1992). Social contexts of computer-mediated communication: Historical and structural approaches. Paper presented to International Communication Association, Miami, Florida, May.
- \*Ryu, D., & Fulk, J. (1991). Group cohesiveness and perceptions of media richness in the workplace. Paper presented to International Communication Association. Chicago, Illinois, May. \*Top paper award.
- Boyd, B., & Fulk, J. (1990). Perceived uncertainty and environmental scanning: A multidimensional model. Paper presented to Academy of Management, San Francisco, August.
- \*Schmitz, J., & Fulk, J. (1990). The role of organizational colleagues in media selection. Paper presented to International Communication Association, Dublin, Ireland, June. \*Top paper award.
- Fulk, J., & Ryu, D. (1990). Perceiving electronic mail systems: Partial test of the social information processing model. Paper presented to the International Communication Association, Dublin, Ireland, June.
- Fulk, J. (1990). The flexible production of work: Research implications. Presented to Western Academy of Management, Salt Lake City, Utah, March.

- Fulk, J. & Schmitz, J. (1989). Rationality and social choice. Presented to International Communication Association, San Francisco, California, May.
- Fulk, J. (1988). Information richness: Where do we go from here? Presented to Academy of Management, Anaheim, California, August.
- Steinfeld, C.W & Fulk, J. (1988). Computer-mediated communication systems as mass communication media. Paper presented to Telecommunications Policy Research Conference. Arlington, Virginia, April.
- Fulk, J., Schmitz, J. & Steinfield, C.W. (1988). Social information and technology use in organizations. Paper presented to Academy of Management, Anaheim, California, August.
- Steinfeld, C.W., & Fulk, J. (1988). Theoretical approaches to the study of new information technologies. Presented to Academy of Management, Anaheim, California, August.
- Fulk, J., Rogers, E.M., & Von Glinow, M.A. (1988). Diffusion of new technologies in third world countries: A comparison of predictions from three alternative perspectives. Presented to Pan- Pacific Business Association Conference on International Management.
- Fulk, J., & Schmitz, J. (1988). Rich or poor: It's how we see it. Presented to International Communication Association. New Orleans, Louisiana, May.
- Steinfeld, C.W., & Fulk, J. (1988). Computer-mediated communication systems as mass communication media. Presented to International Association of Mass Communication Research.
- Fulk, J., Steinfield, C.W., Schmitz, J., & Power, G. (1987). A social information processing approach to communication media use in organizations. Paper presented to Academy of Management, New Orleans, Louisiana, August.
- Ding, Z., & Fulk, J. (1987). Traditional cultural concepts in contemporary China: A quantitative approach. Paper presented to Beijing Seminar, Beijing, China.
- Fulk, J., Schmitz, J., Steinfield, C.W., & Power, G. (1987). Social information and communications media choice in organizations. Paper presented to *International Communication Association*. May.
- Fulk, J., Power, G., & Schmitz, J. (1986). Communication in organizations via electronic mail: An analysis of behavioral and relational issues. Paper presented to *Decision Sciences Institute*. November.
- Steinfeld, C.W., & Fulk, J. (1986). Information processing in organizations and media choice. Paper presented to *International Communication Association*. Chicago, Illinois, May.

- Steinfeld, C.W., & Fulk, J. (1986). Task demands and managers' use of communication media: An information processing view. Paper presented to Academy of Management, Chicago, Illinois, August.
- Fulk, J., Monge, P.R., Contractor, N.S., & Singhal, A. (1986). Lessons learnt from research on the implementation of innovations in organizations: A western view. Paper presented at International Association for Mass Communication Research, New Delhi, India.
- \*Fulk, J., & Mani, S. (1985). An empirical investigation of communication accuracy in vertical dyads. Paper presented to International Communication Association. Honolulu, Hawaii, May. \*Top paper award
- Fulk, J., Jermier, J., Jermier, B.J., & Bobbitt, H.R. (1985). Socializing organizations and client management of influence processes: A longitudinal study of nursing education. Paper presented to Academy of Management, San Diego, California, August.
- Fulk, J., & Van Tassel, J. (1985). Nonverbal communication in electronic messages. Paper presented to International Communication Association. Honolulu, Hawaii, May.
- Fulk, J., Monge, P.R., & Jun, S.H. (1985). The transference of participative systems and new information technology. Paper presented to Pan Pacific Conference: A Business, Economic & Technological Exchange. Seoul, Korea, July.
- Fulk, J. (1985). Leadership reconsidered: Old and new conceptualizations. Presented to *Western Academy of Management*. San Diego, California, March.
- Fulk, J. (1985) Metacommunication in work relationships. Presented to *Western Speech Communication Association*. Fresno, California, February.
- Fulk, J. (1984). Communication patterns in superior-subordinate relationships. Presented to *American Institute for Decision Sciences*. Toronto, Canada, November.
- Fulk, J., Mani, S. & Schriesheim, C. (1984) Consequences of turnover. Presented to *American Institute for Decision Sciences*. Toronto, Canada, November.
- Fulk, J. (1984). Professionals in organizations: A conceptual and empirical analysis. Paper presented to *American Institute for Decision Sciences*. Toronto, Canada, November.
- Jermier, J., Fulk, J., & Bobbitt, H.R. (1984). Socialization into career conflict: Union militancy and/or professional commitment. Paper presented to Academy of Management, Boston, Massachusetts, August.
- Fulk, J., & Dutton, W. (1984). Organizational communication via videoconferencing: Emerging perceptions of electronic meetings. Paper presented to *International Communication Association*. San Francisco, California, May.

- Banks, S., Sept, R., & Fulk, J. (1984). Metacommunication: A reformulation through a theory of interacts. Paper presented to *International Communication Association*. San Francisco, California, May.
- Fulk, J. (1984). Superior-subordinate interaction: New directions for research and theorizing. Presented to *Western Academy of Management*. Vancouver, Canada, April.
- Fulk, J., & Cummings, T.G. (1982). Refocusing leadership: A modest proposal. Paper presented at Managerial Work, Managerial and Leadership Behavior and Effectiveness: An International Perspective, a conference sponsored by NATO. Oxford, England, July.
- Fulk, J., Wendler, E.R. (1981). Extending the leadership dimensions of the path-goal theory: An empirical investigation. Paper presented at *Western Academy of Management*. Monterey, California, April.
- Fulk, J. (1979). Group cohesiveness as a moderator of dyadic leader-subordinate interactions. Paper presented to *Western Academy of Management*. Phoenix, Arizona, April.
- Child, J., & Fulk, J. (1978). Changes in the social position of professional occupations. Paper presented to *American Sociological Association*. San Francisco, California, August.
- Fulk, J. (1977). Operationalizing professionalism: A preliminary report. Paper presented to *Midwest Academy of Management*. Chicago, Illinois, April.
- Child, J., & Fulk, J. (1977). Professional associations in their emerging societal context. Paper presented at Organizations in their Changing Contexts, a conference sponsored by the Dansk Management Centre and the European Institute for Advanced Management Studies. Copenhagen, Denmark, December.
- Schriesheim [Fulk], J. & Schriesheim, C.W. (1975). The replicability of magnitude estimation and pair-comparison treatment of ranks in scaling frequency expressions. Paper presented to Eastern Division of the *American Psychological Association*. New York, May.

## **KEYNOTES AND INVITED LECTURES**

### **Keynotes and Distinguished Lectures**

*Social Media and Collective Expertise in Organizations*. Lambda Pi Eta Distinguished Lecture, University of California at Santa Barbara, March 2015.

*Networks among global NGOs*. Wellen Sham Distinguished Lecture, School of Journalism, Fudan University, Shanghai, China, September 2010. Annual lecture that alternates between a US-based and China-based scholar, named in honor of Chinese diplomat who facilitated relations between China and Taiwan in Taiwan's early years.

*New theories and models for studying organizational networks* (with P. Monge). Keynote Address in Organizational Communication and Information Systems, Academy of

Management, Denver, Colorado, August 2002. Annual address written by the year's Distinguished Scholar (written address was read by Noshir Contractor due to a family emergency).

*Managing virtual teams: Knowledge resource sharing in distributed work.* Rand Corporation, Santa Monica, California, March 2002. The invited address was given to researchers at Rand who were interested in theory and research related to virtual teams.

*Strategic use of information and knowledge in organizations.* Norwegian Central Information Service, Oslo, Norway, March, 1999. This address was given to researchers and government officials in Norway who were interested in strategic information sharing within and across organizations.

*Communication in superior-subordinate relationships.* Ascendent Scholar Award lecture, Western Academy of Management, March, 1986. This lecture was part of the ceremony in surrounding the presentation of the Ascendant Scholar Award, which "recognizes exceptional scholars no more than seven years out of their doctoral program who have demonstrated outstanding achievements in research and teaching as well as the potential for future career success."

#### **Other Invited Lectures: Government and Industry**

*Connecting distributed organizational knowledge through social networking.* Presented to V Congress Abrapcorp, Sao Paolo, Brazil, May 2011. Conference in partnership with Abracorp public relations firm and Universidade Estadual de Londrina (State University of Londrina, State of Paraná, Brazil).

*Managing organizational knowledge through connective and communal transactive memory.* (with C. Yuan). Institute for Public Administration, Riyadh, Saudi Arabia, November 2009. Conference honoring the 50<sup>th</sup> anniversary of the Institute, which provides training for positions in the government of the Kingdom of Saudi Arabia.

*Emergent networks and organizations.* National Science Foundation, Arlington, Virginia, April 2001.

*Key research trends in information processing and decision-making.* National Science Foundation, Arlington, Virginia, October 2000.

#### **Other Invited Lectures: Universities and Academic Conferences**

*Multilevel and network approaches to transactive memory* (with C. Yuan). Presentation to Organization Science Winter Conference XVII, Steamboat Springs, Colorado, February 2011.

*Networks among global NGOs.* Presentation to Seminar on Media in the Age of Convergence, Beijing University of Posts and Telecommunications, Beijing, China, September 2010.

*Social dilemmas and motivation to participate in social software-based communities: Lessons from Collective Action Theory in the contemporary online environment* (with J. Gould). Invited presentation to Participation and Personalization: The Main Factors of Social Software, National Science Foundation Workshop in Distributed Learning and Collaboration (DLAC), Tubingen, Germany, June 2008.

*Downside performance risk and networks of strategic relationships in film financing.* Department of Communication, University of California at Santa Barbara, April 2008.

*NGO alliances in the global sphere.* Conference on Crossing Boundaries: Global Communication in the New Media Age. National Chengchi University, Taiwan, August 2006.

*Stocking shared knowledge repositories: Motivations toward collective action.* Sloan School of Management, Massachusetts Institute of Technology, April 2004.

*NGOs in the global sphere.* London School of Economics and University of Southern California Joint Conference on Globalization. Los Angeles, November, 2003

*Communication and information technologies for competitive advantage.* German Institute for Japanese Studies, Tokyo, October 2003.

*Motivating individual contributions to shared databases.* Anderson School of Management, University of California at Los Angeles, May 2003.

*Global network organizations.* London School of Economics and University of Southern California Joint Conference on Critical Reflections on Globalization. Los Angeles, November 2001.

*Knowledge resource sharing in distributed networks: Multiple lenses.* Department of Speech Communication, University of Illinois, July 2001.

*Knowledge resource collaboration in distributed work: Three theoretical lenses.* Collaboration Theory and Technology Workshop, Impact Lab, Viterbi School of Engineering, University of Southern California, April 2001.

*Global networks in film financing* (with F. Gardini & F. Bar). Conference on Managing the Global, London School of Economics, December, 2000.

*Shaping organizational collectives: Electronic and social technologies for organizational community-building.* Graduate School of Business, Stanford University, March, 2000.

*Organizational collaboration and the knowledge commons.* School of Information Systems and Management, Carnegie-Mellon University, March 1999.

*Knowledge networks and intellectual capital* (with P. Monge). Center for Effective Organizations, University of Southern California, February 1999.

*Interorganizational alliances as collective action* (with P. Monge). Marshall School of Business, University of Southern California, March 1998.

*Computational organizational models for connective and communal public goods* (with P. Monge). Stanford University. National Science Foundation Workshop on Computational Organizational Science, February 1998.

*Communication technology, cooperation and control in the new open organization.* Amsterdam School of Communication Research, Amsterdam, The Netherlands, September, 1997.

*Conceptualizing communication technology.* University of California at Santa Barbara, November 1991.

*Communication in the 21st century.* UNOCAL, Irvine, California, March, 1991.

*The social construction of communication technology.* Anderson School of Management, University of California at Los Angeles, May 1990.

*Information processing in organizations.* As part of invited symposium, Harvard Business School, September 1988.

*Communication technologies and organizational processes.* School of Business, University of Calgary, February 1987.

*Cultural assumptions that influence the implementation of communication technologies* (with N. Contractor, P. Monge & A. Singhal). Indian Institute of Management, Ahmedabad. India, August 1986.

*The path-goal theory of leadership: A theoretical and empirical analysis.* Cox School of Business, Southern Methodist University, January 1983.

## **PROFESSIONAL: ELECTED OFFICES**

### **Association-Wide: International Communication Association**

*Board of Directors*, 2010-2012. The board includes elected chairs of the divisions. This board membership was conferred by election as *Chair* of the Organizational Communication Division.

### **Association-Wide: Academy of Management**

*Board of Governors*, elected in 1990 for a three year term. All members of the governing body of the association are elected at large to represent the membership as a whole. Divisional leadership does not confer board membership as it does in the International Communication Association.

*Deputy Dean*, Academy of Management Fellows, elected by the Fellows in 1999 for a three year term. This role involved managing the election of new *Fellows* each year and new officers of the Fellows (Dean and Deputy Dean, every three years), maintaining an up-to-date directory of members, creating and managing a Fellows website, and working with the Dean of Fellows on policy matters.

**Divisional: International Communication Association**

*Past Chair*, Organizational Communication, 2012-2013

*Chair*, Organizational Communication, 2010-2012

*Vice-Chair*, Organizational Communication, 2008-2010

*Vice-Chair-Elect*, Organizational Communication, 2007-2008

**Divisional: Academy of Management**

*Representative-at-Large*, Organizational Behavior Division, 1988-1990

*Chair*, Public Sector Division, 1982-1983

*Program Chair*, Public Sector Division, 1980-1981

**PROFESSIONAL SERVICE: EDITORIAL**

**Special Issues**

Collaboration and value creation in online communities. Special issue of *Information Systems Research*, 2015. Associate Editor.

Electronic communication and changing organizational forms. Special issue of *Organization Science*, 1995. Co-editor.

Theories of organizations and information technology. Special issue of *Communication Research*. 1987. Co-editor.

**Boards**

*Journal of Communication*, 2006-2014

*Thunderbird International Business Review*, 2006-2008

*Human Relations*, 1999-2004

*Human Communication Research*, 1998-2000

*Journal of Computer-Mediated Communication*, 1994-2002

*Management Communication Quarterly*, 1987-1994; 1997-1999

*Academy of Management Journal*, 1993-1996

*Leadership Quarterly*, 1990-1994

Technological Innovation and Human Resources book series, 1988-1993

*Communication Monographs*, 1986-1989

*Academy of Management Review*, 1981-1987

The Biennial Leadership Symposium, 1985

*Journal of Management*, 1979-1982

**PROFESSIONAL: CONFERENCE ORGANIZATION**

Co-organizer, Organization Science Winter Conference XVIII, *Formal Organizations Meet Social Networking*. Steamboat Springs, CO, February 8-12, 2012.

## **PROFESSIONAL: COMMITTEES FOR ASSOCIATIONS**

### **International Communication Association**

#### *Association-Wide*

Task Force on Interest Groups and Divisions, chair, 2015-2016  
Outstanding Applied/Public Policy Award Committee, 2005-2007  
Student Affairs Committee, 2003-2004  
Nominating Committee, circa 1996

#### *Divisional*

Faculty Mentor, Organizational Communication doctoral consortium, 2017  
Chair, Nominating Committee, Organizational Communication, 2012-3  
Outstanding Contributor Selection Committee, 2011-2013  
Top Paper Selection Committee, Organizational Communication, 2008-9  
Chair, Web Task Force, Organizational Communication, 2007-2008  
Presenter, Doctoral Student Workshop, Organizational Communication, 2002  
Paper reader, Communication and Technology, circa 1997 & 2000  
Nominating Committee, Communication and Technology, circa 1995

#### *Fellows*

Member, Fellows Book Award Selection Committee, 2012-2014

### **Academy of Management**

#### *Association-Wide*

Ethics Adjudication Committee, 2006-2009  
Career Achievement Awards Committee, 2004 & 2008  
Communications Committee, 2003-2004  
Chair, Web Task Force, 2001-2002  
Scholarly Contributions Award Committee, 1995  
Committees during Board service, 1990-1993  
    Site Selection Committee, 1990-1993  
    Task Force on Academy Publications, 1990-1991  
    Ethics Coordinator, 1992-1993  
    Professional Divisions Review Committee, 1992-1993  
Professional Divisions Review Committee, 1987

#### *Divisional/Regional*

Member of Task Force for renaming Organizational Communication and Information Systems  
    Division, 2017  
Presenter, Junior Faculty Consortium, Organizational Communication and Information  
    Systems, 2007  
Nominating Committee, Organizational Communication and Information Systems, 1995-1996  
Best Article Award Committee, Organizational Communication and Information Systems,  
    1995  
Organizer and/or presenter for Junior Faculty Workshop in Organizational Behavior, 1988,  
    1990, 1991

Presenter, Doctoral Student Workshop, Organizational Behavior , 1989, 1992, 1993  
Nominating Committee, Western Academy of Management, 1987  
Program Evaluation Committee, Midwest Academy of Management, 1977

*Fellows*

Committee on Membership (screen candidates for ballot for election to Fellow status),  
Member 2002-2006; chair 2004.

**National Communication Association**

Organizational Communication Division Awards Nominating Committee, 2009

**International Network for Social Network Analysis**

Microsoft Prize Award Committee, 2008 & 2009

**Decision Sciences Institute**

Program Chair, Organizational Behavior Track, 1987

**PROFESSIONAL SERVICE TO UNIVERSITIES**

External Program Evaluation Committee, Department of Telecommunications, Indiana  
University (2003)

External Program Evaluation Committee, Department of Communication, University of  
California at Santa Barbara (2000)

External tenure/promotion reviews: Amsterdam School of Communication Research, Cornell  
University, Georgetown University, Massachusetts Institute of Technology, Michigan  
State University, Northwestern University, Stanford University, Syracuse University,  
University of California at Santa Barbara, University of California at Los Angeles,  
University of Colorado, University of Pennsylvania, University of Texas, University of  
Utah

**UNIVERSITY SERVICE**

*USC University-Wide*

WASC Accreditation Committee, 2008-2011

Academic Calendar Committee, 2008-2009

Mellon Mentoring Committee, 2008-2009

Faculty Environment Committee, 2000-2001

Search Committee for Dean of Annenberg School, 1995-1996

Business Affairs Committee, 1996-1997

Budget Advisory Committee, 1992-1996

Faculty Senate, 1982, 1992

University Council, 1992

*USC Marshall School of Business*

Tenure Review Committees, 1995-1996; 2002-2003

Fourth and fifth year review committees, 2004-2006

*USC Annenberg School for Communication and Journalism*

Speaker Series Coordinator, Annenberg Program on Online Communities, 2007-2010  
Director of Strategic Initiatives, 2003-2006  
Good Neighbors Campaign , 2004-2007 (co-chair)  
Personnel Committee, 1997-1999, 1999-2006 (chair)  
Classroom Technology Committee, 2004-2006  
Distance Learning Committee, 2003-2006  
Annenberg Resources Center Advisory Committee, 2006  
Search Committee for Director of the School of Communication, 2002-2003 (chair)  
Associate Director, School of Communication, 1995-1997  
Architecture Committee, 1996-1999 (chair)  
Building Committee, 1999-2002  
Faculty Council, 1992-1993  
Strategic Planning Committee, 1992 (chair)  
Undergraduate Program Development Committee, 1992 (chair)  
Administration and Finance Committee, 1991-1992 ( chair)  
Computing Advisory Committee, 1990-1991 (chair)  
Faculty Advisory Committee, 1990-1991  
Facilities and Equipment Committee, 1990-1991 (chair)  
Faculty Senator, 1985-1987  
Academic Behavior Committee, 1985-1986, 1989 (chair)  
Doctoral Policy Committee, 1979-1980

*USC School of Communication*

RTPC Policy Committee, 2015-present  
Faculty Merit Review committee, chair, 2016  
Doctoral Admissions and Curriculum Committee, 2013-2016  
Doctoral Curriculum Committee, 2007-2013  
Communications Management Degree Committee, 2008-present  
Curriculum Committee, Annenberg Program on Online Communities, 2007  
Ph.D. Admissions Committee, 1989-1991(chair), 1998-2001, 2004-2006  
Online Communities Search Committee, 2005-2006 (chair)  
Merit Review Committee, 2003, 2006  
Marketing Communication Search Committee, 2004-2005  
Tenure Review Committee, 2003-2004  
Ad Hoc Advisory Committee, 2003-2004  
Technology Search Committee, 2002-2003 (chair)  
M.A. Program Director, 1994-1997 & 2000  
Entertainment Search Committee, 2000-2001  
Steering Committee for Academic Program Review, 1998-1999  
Student-Alumni Advisory Council, 1996-1998 (chair)  
Curriculum Committee, 1996-1997 (chair)  
Steering Committee, Academic Program Review, 1999  
Faculty Search, 1994-1995 (chair), 1998-1999, 2001-2003, 2005-2006  
Faculty Research Awards Committee, 1999-2000 (chair)  
Steering Committee, Academic Program Review, 1999

M.A. Curriculum Committee, 1987-1988 (chair); 1996-1997  
Faculty Council, 1992-1993  
Strategic Planning Committee, 1992 (chair)  
Undergraduate Program Development, 1992 (chair)  
Administration and Finance Committee, 1991-1992 (chair)  
Facilities & Equipment Committee, 1991-1992 (chair)  
M.A. Comprehensive Exams Appeals Panel, 1991-1992 (chair)  
Doctoral Program Committee, 1990-1992  
Academic Behavior Committee, 1989 (chair)  
M.A. Admissions Committee (15 years as chair or member)  
M.A. Comprehensive Exams Committee (9 years as chair or member)

*Kent State University*

University: Professional Standards Committee  
College: Graduate Faculty Subcommittee, Master of Business Administration Committee,  
Master of Public Administration Committee  
Public Administration Department: Student Association Committee, Advisory Council,  
ICMA Grant Program Evaluation Committee (chair)  
Administrative Sciences Department: Doctoral Curriculum Committee, Doctoral  
Admissions Committee

**COMMUNITY/PROFESSIONAL SERVICE**

*Training Programs/Facilitation*

Hazard Recognition Training Program for Small Employers, State of Ohio  
Workshop on Professionals in Organizations, Columbus Technical Institute  
New Organizational Forms, Executive Education Module, Marshall School of Business  
Facilitator for Faculty Retreat, School of Music, University of Southern California  
Facilitator for Organizational Change Offsite Workshop, The Edison Company

*Action Research for Organizations*

Amoco Corporation  
Bentley Systems  
Boeing  
Children's Hospital Los Angeles  
Clorox  
Fiat  
General Electric Company  
Ideagraphix  
Invisible Children  
JMGR Architects  
Los Angeles County Police Chiefs Association  
Mount Carmel School of Nursing  
Nanohub.org  
Northrup Grumman  
Ohio Bell Telephone Company

Police Department, City of Hawthorne  
Quantum  
Schwab Financial Services  
Silicon Graphics  
United States Department of Defense  
Washington Manufacturing Company

## TEACHING

### **Ph.D Committees**

*Annenberg School for Communication and Journalism (80) \*chair (19)*

Stephen Banks, \*Brian Boyd, Gerald Burns, Alison Bryant, Edward Chao, Beverly Charles, Noshir Contractor, Jerry Cowdry, Michael Cozzens, Ignacio Cruz\*, Lynn Dickenson, \*Zhong Ding, Sharon Docter, Sandra Evans, Dayna Finet, Andrew Flanagan, \*Francesca Gardini, \*Jessica Gould, \*Christina Hagen, Paul Hart, Rebecca Heino, Bettina Heiss, Gregory Hellwig, August Horvath, Lisa Howard, Hao Huang, Renan Jeffries, Gary Jones, Mark Jones, Suk-Ho Jun, Michael Kalman, Larry Kersten, Youngji Kim, Jonathan Klein, Susan Komsky, Peter Kovarik, Peter Kreiner, Leah Lievrouw, Michael Liskin, Gail Love, \*Li Lu, Patricia Lum, \*Sirish Mani, Drew Margolin, Charles McSween, Jingbo Meng, Katherine Miller, Allison Noyes, Nina O'Brien, Brad Owen, Vicki Owens, \*Claire Parnassa, \*Courtney Schultz Pade, Pamela Pease, Jillian Pierson, Gerard Power, Adnan Rahman, Nancy Ratledge, Steven Rosenberg, John Ruchinkas, \*Suzanne Rumsey, Tim Ryan, \*Daehee Ryu, Gregory Salsbury, \*Joseph Schmitz, Deana Schwarz, Cuihua Shen, \*Michelle Shumate, \*Charles Steinfield, \*Kimberlie Stephens, Scott Stewart, Lu Tang, Jack Torobin, Joan Van Tassel, Nathan Walter, Elisheva Weiss, \*Eric Wendler, Stephen Wilkins, \*Zhimming (Larry) Xu, Yu Connie Yuan

*Marshall School of Business (17)*

Management and Organization: Lillian Cheng, Christine El Haddad, Laura Erskine, Mindy Kirby, Yong-Min Kim, Charles Matthews, Ofer Meilich, John Milliman, Stephen Nason, Bill Snyder, Judith Sparks, Christopher Worley, Heejin Woo, Rui Wu  
Information Systems: Lily Chen, Ixchel Faniel, Arvind Malhotra, Shaosong Oh, Paul Pavlou  
Marketing: Robin Chase

*Other Units and Universities (10)*

June Ahn (Education), Roxana Alberti (Education), Kathleen Carr (Public Policy and Development), Taehyn Choi (Public Policy and Development), Marcia Freedman (Education), Paula Levy (Education), Stan Taylor (Public Policy and Development), Ron Sept (Simon Frasier University) Roberta Valdez (Claremont Graduate School), Rosita Valencia (Education)

*MA Committee, Annenberg:*

\*Kijung Kim

### **Courses Developed and Taught**

*Graduate*

Managing Communication

Managing Communication Systems for Competitive Advantage

Communication in Work Settings  
Managing Interpersonal Communication  
Social Psychology of Communication in Organizations  
Communication and Organizational Change  
Online Communities and Networks  
Communication and Global Competition  
Current Readings in Organizational Communication  
Organizations and Communication Technologies (on several occasions this was developed and taught jointly with other universities, including University of California at Santa Barbara, Purdue University, and University of Illinois)  
Practicum on Social Media

*Undergraduate*

Senior Seminar: Global Communication and Organizational Competition  
The Social and Economic Implications of Information and Communication Technologies  
Survey of Organizational Communication

**Courses Taught**

*Graduate*

Multivariate Techniques in Human Communication Research  
Research Methods (at USC as well as Kent State University)  
Organization Theory (Kent State University)  
Theories of Public Administration (Kent State University)

*Undergraduate*

Global Communication and Organizational Competition  
Organizational Communication  
The Social and Economic Implications of Information and Communication Technologies  
Organizational Behavior (Marshall School of Business as well as Kent State University)  
Managing Public Organizations (Kent State University)  
Senior Honors Project (for Kimberlie Stephens)