

MOR Graduate Elective Courses, Fall 2025

STRATEGIC MANAGEMENT & CONSULTING

MOR-530: Strategic Leadership in Product Management

Section 16727, Tuesday 6:30 – 9:30 pm

Professors Nan Jia & Gordon Ho

Equip students with strategic and managerial skills in product management, focusing on leading cross-functional teams, leveraging technology, and integrating generative AI for innovation.

MOR-531: Applied Product Management

Section 16719, Wednesday 6:30 – 9:30 pm

Professors Nan Jia & Gordon Ho

Hands-on experience with real products, teaching essential processes and tools to enhance skills and improve professional prospects.

MOR-542: Strategic Issues for Global Business

Section 16692, Monday & Wednesday 11:00 am - 12:20 pm

Professor Carl Voigt

Global strategy in an international context, effects of cultures & political systems on strategies.

MOR-554: Leading Innovation and Change

Section 16700, Wednesday 6:30 - 9:30 pm

Professor Michael Mische

Practical knowledge on helping organizations develop innovations and lead change to leverage them. Exploration of innovation and change in different organizations and competitive environments.

MOR 557: Strategy and Organization Consulting

Section 16694, Monday & Wednesday 5:00 - 6:20 pm

Professor Michael Mische

How consultants assist clients to formulate strategic plans and realign. Information about proposals and fee-setting. Speakers and projects.

MOR 559: Strategic Renewal and Transformation

Section 16696, Monday 6:30 – 9:30 pm

Professor Michael Mische

Dynamic strategic planning; How businesses reinvent themselves; why change is difficult; politics of change.

MOR 562: Strategic Choice and Valuation Analysis

Section 16704, Tuesday 6:30 – 9:30 pm

Professor Carl Voigt

Advance planning using tools of scenario development and activity valuation for assessing problems.

MOR 588: Corporate Strategy and Competitive Developments

Section 16722, Monday & Wednesday 12:30 – 1:50 pm

Professor Peer Fiss

Central challenges facing executives in multi-business firms; toolkit for analyzing and executing strategic and operational aspects of corporate advantage, M&As and competitive dynamics.

LEADERSHIP & ORGANIZATION

MOR 555: Designing High Performance Organizations

Section 16699, Monday's 6:30 – 9:30 pm

Professor Ken Perlman

Theory and practice of organization design. How to maximize organization performance by aligning structure, rewards, staffing, processes, and culture with strategy and environment.

MOR 567: Interpersonal Influence and Power

Sections 16713, Wednesday 2:00 – 4:50 pm, Professor Chris Bresnahan

Section 16721, Wednesday 6:30 – 9:30 pm, Professor Becky Heino

Legitimate and effective use of power to resolve conflicts and mobilize action.

MOR-569: Advanced Strategy: Negotiation and Deal Making

Section 16703, Saturday 9:00 – 11:50 am (Online), Professor TBA

Section 16705, Thursday 12:30 – 3:20 pm, Professor Christine El Haddad

Section 16709, Thursday 3:30pm – 6:20pm, Professor Christine El Haddad

Strategies and dynamics of deal-making; practical skills necessary to win in a range of business transactions.

MOR 571: Leadership and Executive Development

Section 16707, Monday 2:00 – 4:50 pm

Professor Chris Bresnahan

How firms innovate strategically to discover and create new sources of value and to change the rules of the game.

MOR 572: Leadership and the Practice of Self-Management

Section 16716, Monday 6:30 – 9:30 pm

Professor Chris Bresnahan

Methods for developing ways to manage thoughts, emotions, and actions.

MOR 579: The Business of Sports Entertainment

Section 16708, Monday & Wednesday 11:00 am – 12:20 pm

Professor David Carter

Business practices and issues in different sports markets. Industry speakers.

MOR 581: Leadership and Improvisation

Section 16734, Tuesday 3:30 – 6:20 pm

Professor Marco Aponte-Moreno & Kirstin Eggers

To give executives the opportunity to work on their leadership skills through improvisation and role playing.

All class scheduling is subject to change.

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