

MOR Graduate Elective Courses 2024

FALL 2024 STRATEGIC MANAGEMENT & CONSULTING

MOR-542: Strategic Issues for Global Business

Section 16692, Monday & Wednesday 11:00 am - 12:20 pm

Global strategy in an international context, effects of cultures & political systems on strategies.

MOR-554: Leading Innovation and Change

Section 16700, Wednesday 6:30-9:30 pm

Practical knowledge on helping organizations develop innovations and lead change to leverage them. Exploration of innovation and change in different organizations and competitive environments.

MOR 557: Strategy and Organization Consulting

Section 16694, Monday & Wednesday 5:00 -6:20 pm

How consultants assist clients to formulate strategic plans and realign. Information about proposals and fee-setting. Speakers and projects.

MOR 559: Strategic Renewal and Transformation

Section 16696, Monday 6:30-9:30 pm

Dynamic strategic planning; How businesses reinvent themselves; why change is difficult; politics of change.

MOR 562: Strategic Choice and Valuation Analysis

Section 16704, Tuesday 6:30 – 9:30 pm

Advance planning using tools of scenario development and activity valuation for assessing problems.

MOR 588: Corporate Strategy and Competitive Developments

Section 16722, Monday & Wednesday 12:30 – 1:50 pm

Central challenges facing executives in multi-business firms; toolkit for analyzing and executing strategic and operational aspects of corporate advantage, M&As and competitive dynamics.

LEADERSHIP & ORGANIZATION

MOR 555: Designing High Performance Organizations

Section 16699, Monday 6:30 – 9:30 pm

Theory and practice of organization design. How to maximize organization performance by aligning structure, rewards, staffing, processes, and culture with strategy and environment.

MOR 560: Managerial Judgement and Decision Making

Section 16693, Tuesday & Thursday 5:00 – 6:20 pm

Development of skills and insight into making effective strategic, financial, and management decisions including awareness of hazards of decisions, issues of rationality, and risk taking.

MOR 567: Interpersonal Influence and Power

Sections 16713, Wednesday 2:00 – 4:50 pm

Section 16721, Wednesday 6:30 – 9:30 pm

Legitimate and effective use of power to resolve conflicts and mobilize action.

MOR-569: Advanced Strategy: Negotiation and Deal Making

Section 16703, Saturday 9:00 – 11:50 am (Online)

Section 16705, Thursday 12:30 – 3:20 pm

Section 16709, Thursday 3:30pm – 6:20pm

Strategies and dynamics of deal-making; practical skills necessary to win in a range of business transactions.

MOR 571: Leadership and Executive Development

Section 16707, Monday 2:00 – 4:50 pm

How firms innovate strategically to discover and create new sources of value and to change the rules of the game.

MOR 572: Leadership and the Practice of Self-Management

Section 16716, Monday 6:30 – 9:30 pm

Methods for developing ways to manage thoughts, emotions, and actions.

MOR 579: The Business of Sports Entertainment

Section 16708, Monday & Wednesday 11:00 am – 12:20 pm

Business practices and issues in different sports markets. Industry speakers.

MOR 598: Leadership and Improvisation

Section 16734, Tuesday 3:30 – 6:20 pm

To give executives the opportunity to work on their leadership skills through improvisation and role playing.

MOR 599: Leadership and Technology

Section 16711, Tuesday 12:30 – 3:20 pm

Aspiring executives, consultants, entrepreneurs, investors, and others are all asking the same questions: “How can I become and stay relevant?” “What is my purpose?” “How can I recruit others to join me in the pursuit of goals that matter?” “What roles do new technologies play in all of this?” The aim of this class is to help you answer these questions while developing a personal roadmap for achieving success as an organizational and societal leader.

MOR 599: Leading with Purpose: Driving Business Impact and Social Change

Section 16739, Monday & Wednesday 5:00 – 6:20 pm

**Day & Times subject to change*

Designed to equip students with the mindset, skills, and tools necessary to become purpose-driven leaders in this modern business landscape. Through a combination of lectures, case studies, and experiential learning activities, students will explore the intersection of business success and social and environmental impact – and how to discover and prioritize their own purpose as a leader. Several guest speakers will help connect the course to current events.

All class scheduling is subject to change.

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